

CORT REPORT ~ NOVEMBER 2008

South Santa Barbara County				
Month	Number of Sales	Average Sales Price	Median Sales Price	Number of Sales over \$1 Million
November 2008	78	\$ 1,154,385	\$ 738,500	30
November 2007	100	\$ 1,667,238	\$ 992,500	48
November 2006	122	\$ 1,856,692	\$ 905,000	53
November 2005	135	\$ 2,324,633	\$ 995,000	66
November 2004	170	\$ 1,842,851	\$ 947,500	75
November 2003	154	\$ 1,158,234	\$ 737,500	47

Santa Barbara			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	34	\$ 931,235	\$ 737,500
November 2007	49	\$ 1,009,995	\$ 990,000
November 2006	51	\$ 1,174,000	\$ 900,000
November 2005	74	\$ 1,189,216	\$ 980,750
November 2004	93	\$ 1,739,286	\$ 994,000
November 2003	80	\$ 940,369	\$ 719,000

Goleta			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	21	\$ 668,524	\$ 580,000
November 2007	19	\$ 900,895	\$ 796,000
November 2006	27	\$ 790,296	\$ 725,000
November 2005	26	\$ 5,849,692	\$ 906,000
November 2004	40	\$ 788,450	\$ 832,500
November 2003	27	\$ 701,351	\$ 650,000

Carpinteria			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	7	\$ 1,711,429	\$ 750,000
November 2007	6	\$ 1,037,000	\$ 662,500
November 2006	19	\$ 1,741,314	\$ 730,000
November 2005	11	\$ 2,114,181	\$ 790,000
November 2004	15	\$ 2,780,166	\$ 850,000
November 2003	16	\$ 1,287,375	\$ 556,250

Montecito			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	11	\$ 2,266,773	\$ 1,774,500
November 2007	16	\$ 5,253,656	\$ 3,025,000
November 2006	14	\$ 3,815,393	\$ 2,987,500
November 2005	15	\$ 2,379,700	\$ 2,250,000
November 2004	15	\$ 4,057,333	\$ 2,500,000
November 2003	24	\$ 1,875,562	\$ 1,491,500



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Isla Vista			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	1	\$ 1,405,000	\$ 1,405,000
November 2007	2	\$ 978,250	\$ 978,250
November 2006	2	\$ 21,460,000	\$ 21,460,000
November 2005	3	\$ 1,000,000	\$ 900,000
November 2004	2	\$ 1,221,750	\$ 1,221,750
November 2003	0		

Hope Ranch			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	1	\$ 2,700,000	\$ 2,700,000
November 2007	1	\$ 2,000,000	\$ 2,000,000
November 2006	4	\$ 2,606,250	\$ 2,450,000
November 2005	2	\$ 2,537,500	\$ 2,537,500
November 2004			
November 2003			

Summerland			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	3	\$ 1,107,167	\$ 1,072,000
November 2007	6	\$ 892,833	\$ 917,500
November 2006	5	\$ 1,091,800	\$ 1,049,000
November 2005	4	\$ 1,676,250	\$ 1,177,500
November 2004	3	\$ 1,378,333	\$ 1,550,000
November 2003	6	\$ 2,904,265	\$ 1,024,500

Unincorporated Area			
Month	Number of Sales	Average Sales Price	Median Sales Price
November 2008	0		
November 2007	1	\$ 523,000	\$ 523,000
November 2006	0		
November 2005	0		
November 2004	2	\$ 5,426,000	\$ 5,426,000
November 2003	1	\$ 1,165,000	\$ 1,165,000



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